



# Advanced Finance Solutions are...

- ✓ One of Port Stephens leading and award winning brokerage firms.
- ✓ A team of highly trained qualified staff.
- ✓ A customer orientated business that holds your hand through the process of buying or refinancing your home and even after that with our after settlement services.
- ✓ A completely free service to you.
- ✓ Members of AFG, FBAA & COSL.



**Advanced Finance  
Solutions**

*Keeping you informed!*

## What is a mortgage broker?

A Mortgage broker is a home loan specialist who will find the most suitable loan deal out there for you comparing interest rates, set up fees and ongoing fees to find a package to suit your needs. Mortgage Brokers are paid commission by the banks /lenders for writing business for them. In turn Advanced Finance Solutions do not charge any brokerage fee.

## What sort of loans do we do?

Advanced Finance Solutions specialise in the following-

- First Home Buyers
- Residential and Investment loans
- Commercial loans
- Self managed super fund loans
- Refinancing and debt consolidations

We also work very closely with lenders to ensure you are getting the best possible deal from your chosen financial institution and can help set up accounts and payments, internet banking etc.

We also have access to life insurance plus home and contents insurance.

## Some of our lenders -



## Customer testimonials

“Anita is great. She was willing to go that extra mile to help us out. Guiding us through every stage of the process so we were confident there would be no hidden surprises and giving us confidence in what we were doing. Even coming into the bank to follow up and help set our budget. You cannot beat that. She is very easy to get on with. Confident in her own ability and direct with straight forward answers. I liked the fact she had tissues on hand for happy tears. Thanks to Advanced Finance Solutions I now have my first home. Thank you so very much Anita.”

“I just wanted to send you a note and say how satisfied I was with your services. I feel that you went beyond your duties, were always friendly, insightful and very helpful with ALL the questions I asked. I felt very comfortable to ask what I needed. You were very prompt to return calls and emails. In all you provided fantastic service.”

“Being a first home buyer, I was very new to the process and at first it all seemed quite overwhelming however Anita and her team made it a real breeze. Right from the first step of choosing a home loan, Anita really personalised the service and found what was best suited to my situation. From here, Anita communicated and explained each step of the way and if I had any questions she was more than happy to respond often with a follow up phone call which always personalised the service. I highly recommend Advanced Finance Solutions and have so to friends and work colleagues who are also more than impressed with the service of Anita and her team.”

“Anita and her staff combine depth of knowledge with a feminine touch to provide a unique perspective on home finance.”

“The size of firm makes the customer experience personal and comfortable.”

“Anita your approach to solving our refinance was amazing in the way you were able to find the right product and then made the appropriate adjustments to the application that made the difference between approval and not being approved. This was something that I couldn't do with my limited knowledge of the finance market. I have already been telling people about your service and will continue to do so.

I have known you on and off now for several years and your business success is a testament to you as a person and the way you operate your business. If only all businesses operated in the same way you operate Advanced Finance Solutions. When I first met you the determination to create a successful business was obvious and strong. It still seems like you have the same determination today and are building on that strength. Well done in your success.

Thanks again to you and all your team there at Advanced Finance Solutions. First class service and knowledge with life changing outcomes for our family. As I said I have and will be recommending your service to people I know and will also be in contact soon re personal insurance. I will be a repeat customer for years to come. Keep up the great service and don't change the formula too much.”

“Anita and her team made the process of purchasing an investment property so easy, we were kept well informed every step of the way. We had previously dealt with lending ourselves and after our wonderful experience with Anita and her team we will never deal with a bank directly again. We have no hesitation in recommending advanced finance solutions Nicholle.”